



FOR IMMEDIATE RELEASE

**LeaderPhone announced as State of Vermont's
Exclusive Conference Calling Provider**

*Contract to save Vermont taxpayers 50 percent in phone charges
over previous carrier with improved services*

COLUMBUS, OH (March 10, 2004) – The State of Vermont has signed a contract with **LeaderPhone®** to provide conference calling services to more than 60 state agencies, slashing the cost in half over the previous carrier.

LeaderPhone, part of Leader Technologies' suite of business communications services, won the bid over 15 other companies, said Hale Irwin, manager of telecommunications for the State of Vermont. Irwin first learned about **LeaderPhone** during a recent National Association of State Telecommunications Director conference, where **LeaderPhone** was one of many exhibitors.

"I was quite impressed by their price and services," he said. He invited Leader to bid on the contract for Vermont, which **LeaderPhone** won handily. "They were 1.3 cents per minute cheaper than the next lowest bid and their service offerings were just as good or better," he noted. He estimated **LeaderPhone** will save Vermont taxpayers 50 percent over the state's previous provider.

Vermont is the latest state to sign up with **LeaderPhone**, which costs just 9.5 cents per minute, per leg, and offers such features as "Meet Me" service, PDA access, automatic dial, and web conferencing. Other states that have signed on include Wyoming and Washington and Leader is in talks with Iowa, Kansas, Missouri, West Virginia, Maine and Rhode Island, said Jeremy Float, LeaderPhone's corporate account manager.

Mike McKibben, Chairman of Leader, praised Vermont's actions. "With **LeaderPhone's** breakthrough communications software, businesses, governments and organizations no longer have to pay exorbitant rates for conference calling services," he said. "We believe our rate of 9.5 cents per minute is the lowest rate in the country for similar services and there are no

hidden charges, no monthly fees. As other states become aware of LeaderPhone, they too can start saving money.”

About LeaderPhone®

LeaderPhone® Teleconferencing Service is a service of Leader Technologies, a Columbus, OH communications software company. **LeaderPhone®** enables work teams from both large and small businesses to set up conference calls themselves at much less cost using its patent-pending web-based conference-calling platform. The service overcomes the limitations of legacy conferencing systems while combining many of the features desired by businesses that rely on conference calling. For more information about **LeaderPhone®**, visit www.leaderphone.com.

Leader Technologies has developed an overall enterprise-class communications platform called **Leader2Leader®**. The powerful collaboration software will dramatically improve productivity and reduce costs by giving businesses more control over their communications, leadership, strategy, knowledge management and intellectual capital. To learn more, visit www.leader.com.

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